

the agency asks:

Cindy Ambuehl | Agent



Consistently ranked among the top 1% of Realtors nationwide, Cindy has positioned herself as the go-to agent for luxury real estate services on the Westside. A SoCal native, she has built a reputation for her unrelenting work ethic, honesty, integrity, and thorough knowledge of the marketplace. Named one of the Top 25 Agents in Hollywood by *The Hollywood Reporter*, Cindy is actively involved in charitable organizations such as Giveback Homes and P.S. Arts. Cindy was also named The Agency's overall MVP in 2016.

q: what has been your most embarrassing real estate moment?

what's the key to a successful open house?

I believe in street signage overkill. I usually put out at least 10 signs per property. I do a ton of marketing to bring as much awareness to the property as possible. I also arrive early to open all doors, turn on all lights, light candles, and play music. Setting the tone is crucial. I am always on my feet greeting people and creating conversation. Ask a lot of questions! And when all of that is done... I start praying to the buying gods!

who would you most want to share a meal with, living or dead?

Lucille Ball and Goldie Hawn.

what's one thing you're happy to splurge on?

Vacations. I thoroughly enjoy traveling with my family. When we travel, we do it in style. Stay at great hotels and experience fine restaurants. Pretty sure I have ruined my kids.

what word or phrase do you most overuse?

"Just really quickly..." and it never is!!

beatles or stoness?

The Stones - *It's Only Rock 'n Roll* (1974) is a favorite.

what is your motto?

"Great things may come to those who wait, but only the things left by those who hustle."

what is your biggest pet peeve?

I was raised by my wonderful parents who always taught me to put others first, so, I have a real problem with entitled people who have no problem screwing over others as long as it benefits themselves. Never a good way to live your life personally or professionally.
Rule #1 #noassholes

lipstick, lipgloss, or chapstick?

Gloss for sure!

what's your guilty pleasure?

Before I go to sleep, I like to try and turn off my brain. In an attempt, I watch *Access Hollywood* and *Extra*. Makes me laugh!

what's your idea of a power lunch?

I love having lunch with intelligent and fun people. I like to laugh and joke a lot. I'm a bit of a smartass. I don't want a power lunch that is too serious or blowhard. I like powerful conversation filled with enlightenment, interesting observations, and ideas.

how would you like to be remembered?

Definitely a loving wife and mother, kind to everyone, and a consummate professional.

which living person do you most admire?

My mom.

a: do I have to pick just one?